



1091 Centre Rd #120 | Auburn Hills, Michigan 48326  
(866) 823-1307 | jules.may@eganix.org

RECIPIENT:

**Royal Oak**

1600 North Campbell Road  
Royal Oak, Michigan 48067

**Quote #2383**

Sent on 06/26/2025

**Total \$81,420.00**

Product/Service	Description	Qty.	Unit Price	Total
Ordinance Overview and Changes	One Time Cost : \$1,000.00  Your current ordinance will be reviewed and new regulations will be submitted for adoption. The goal is to rework your ordinance one last time to account for all possible encounters when it comes to FOG and BOD coming from FSE's and FM/P's. Eganix will submit a template of regulations for your Ordinance you can then submit to legal and adopt what is best for your community.	1	\$1,000.00	\$1,000.00*



Product/Service	Description	Qty.	Unit Price	Total
Monthly Dashboard/Software Support - FSE Point Source Pollutants Inspections in GIS	<p>Build out and support Number of facilities of interest to be inspected: 1-50 = \$1,250 monthly 51-100 = \$1,675 monthly 101-1,500 = \$1,675 + \$20 each location over 100 monthly. Initial month will also require \$20 build out for all locations over 100. 1,501+ = \$28,000 up front then \$1,675 + \$20 each location over 1,500.</p> <p>The following items are included in pricing listed below:</p> <ul style="list-style-type: none"><li>- Esri Field Map: Eganix staff to fill out their work order tied to the utility asset or facility.</li><li>- Esri Dashboard: Analytic Dashboard displaying treatment locations, times, quantities, and facility inspections. The Dashboard will include filtering options, charts, and graphs to allow client to visualize the field data in real time.</li><li>- Maximum of 8 hours for initial account setup time. Eganix will integrate existing client GIS asset information into the tool along with the Client's existing ArcGIS Online usernames.</li><li>- 2 hours of Training for Client staff that will be utilizing the Esri Dashboard</li></ul> <p>**SE MI for in-person. Remote training can be utilized as well.</p> <p>*Clarifications &amp; Assumptions: If client does not have an ArcGIS Online account, Eganix GIS can assist in acquiring &amp; setting up of account. This will be an additional \$1,000. If client does not have utilities in a GIS format, Eganix GIS can discuss with client the level of effort to convert to GIS and upload into a usable manner. Cost is dependent on several variables that can be discussed in a short discussion.</p> <p>Annual Maintenance Fees: to cover data storage and minor updates to the GIS applications are included.</p> <p>This proposal is for a minimum of one year and can be renewed for 5 consecutive years at no more than a 3% increase year after year.</p> <p>If the program is terminated before the first initial 12 months then an early termination fee of unused initial 12 months will be required as the build costs are amortized into low monthly payments.</p>	1	\$21,540.00	\$21,540.00*



Product/Service	Description	Qty.	Unit Price	Total
Facilities of Interest Inspections	<p>106 Locations at the rate of \$230/location (106): \$24,380.00</p> <p>Includes individual inspections of commercial kitchens for all potential FOG sources passing issues through to receiving sewer authority. Inspections include (but are not limited to) Grease Traps, Wet Waste Interceptors, Food Grinders/Disposals, Incorrect Piping, SOP Deficiencies, Etc.</p> <p>Note: Price is per inspection, some locations frequencies will vary.</p>	1	\$24,380.00	\$24,380.00
Additional FOG Samples as Needed - Grab	<p>Eganix charges for twice the number of locations to be inspected at a rate of \$125/Sample</p> <p>Collection of FOG grab sample to monitor the levels of FOG effluent coming from commercial kitchens to ensure ordinance level requirements are being met. If levels exceed ordinance requirements, the offending facility will be put on monthly or weekly monitoring until requirements are met.</p> <p>Note: Required frequency will vary - Cost Recovery 100%</p>	1	\$26,500.00	\$26,500.00
Self Reporting F.O.G. System Set Up and Monitoring	<p>Monthly Rate: \$250.00</p> <p>All commercial kitchens grease trap frequency(ies) will be determined on their annual inspection based on size, type, working condition and other variable factors. Once frequency is established, the facility will be required to submit professional cleaning records to Eganix on the required frequency. This list will be kept, monitored and enforced by Eganix and the Community. If a facility is not compliant, Eganix will notify the facility and Community of the cleaning required. If the facility has not furnished the required information after one full week, the Community will be notified by Eganix of the ordinance violation and surcharges can be implemented if the Community so desires.</p>	1	\$3,000.00	\$3,000.00
Q&A Support	<p>Monthly Rate: \$250.00</p> <p>All commercial kitchen questions/inquiries of the program need to be sent to reporting@eganix.com.</p> <p>All questions will be answered by Eganix staff so the city can respond in a timely manner.</p>	1	\$3,000.00	\$3,000.00



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Product/Service	Description	Qty.	Unit Price	Total
Annual - Eganix ARC GIS Member	This is a once annual cost to maintain and update/upgrade the program/system tailor made for the community. FSE's and FM/P's	1	\$2,000.00	\$2,000.00

\* Non-taxable

<b>Total</b>	<b>\$81,420.00</b>
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Kevin and Dave,

This quote is detailed out for us to begin FOG inspections on 106 facilities within the city of Royal Oak.

All other line items will be broken up into monthly payments.

The monthly cost of this service would be \$6,785.00

Please note ordinance offending kitchens will need more sampling throughout the year so we built some cushion into this. However, if a new ordinance is adopted, part of this cost should be recoverable.

Keep in mind as we continue to build out the program more than just restaurants should be inspected. Many commercial/industrial businesses cause high strength sewage and eventually all should be on the program.

Note that this is a one -year contract not to exceed \$81,420.00 annually. This includes the option to extend the contract up to three (3) times at two year intervals with no more than a 3% increase per extension.

I am more than happy to walk through any questions you have about individual line items or the program in general, so please do not hesitate to reach out.

Victoria Kleparek, COO  
Eganix, Inc.  
(248) 798-6178

Signature: \_\_\_\_\_ Date: \_\_\_\_\_